

# METRONIX



# About METRONIX

- Established in the year 1992
- An ISO 9001 : 2000 Certified Company
- Having Many years of experience in the manufacture of high quality specialized components
- Having ability to develop and supply Electro-magnetic components of various types/sizes as per customer specification
- Our manufacturing & Testing facilities are most comprehensive of its kind.

# Our Facilities

## **Winding:**

C.N.C Winding Machines 10 Nos. (0.1 Turn Accuracy)

Semi Automatic Winding Machines 10 Nos.

Hot Air Ovens

Lead Bath

Varnish Impregnation Chamber

## **Testing:**

L.C.R. Meters 4 Nos.

Computerised Test Set-up for Transformers 1 No

(Test Report can be generated for every component)

Aplab Oscilloscope

Digital Multimeters

Digital D.B. Meters

Breakdown Insulation Tester

Megger

Milli Ohm Meter

Digital Vernier Calipers

Micro Meter

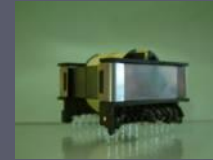
**Floor Space** : 7000 Sft

# Our Products

EFD & PQ, ETD, EC



DC – DC Converter Transformers



Line Driver Transformers



1 : 1 Pulse Transformers



Pot Core/RM Core & EP Core Transformers



Linear Transformers from Type L- 164 to Type – 15 CRGO

M27 Buzzers Panel Mountable



M23 Buzzers PCB Mountable



Telephone Ringers



All the above can be manufactured as per Customers Specifications



# Our Products

IF/RF Coils



Fixed Inductors (Radial & Axial)



Air Core Coils (Surface & PCB Mountable)

Ripple Chokes



Line Filters (Common Mode)



Width Coils, Rotator Coils for Scope

Toroid Chokes



S.M.P.S. Transformers (all Geometries, EE-8 ~ EE - 70)



# Our R & D

We Support Each & Individual Customer.

We ascertain our Customer Capabilities.

We Gain at most Satisfaction to offer 1:1 Customer specifications.

Our Strength is our 25 Years of Experience in the Industry

We Update our Strength as per Customers Requirement.



# Our Major Customers

WeP Peripherals Ltd (Div. Of Wipro)

Axiom Energy Conversion (P) Ltd.,

XL Telecom Ltd.,

United Telecom Ltd.,

Infinity EV Motors

HBL Nife Ltd.,

Bharat Dynamics Ltd., (Govt. of India Enterprises)

National Controlling Equipment Industries

Emco Ltd., (Meter Division)

American Power Conversion (P) Ltd.,

Metascan Electronic & Communications (P) Ltd.,

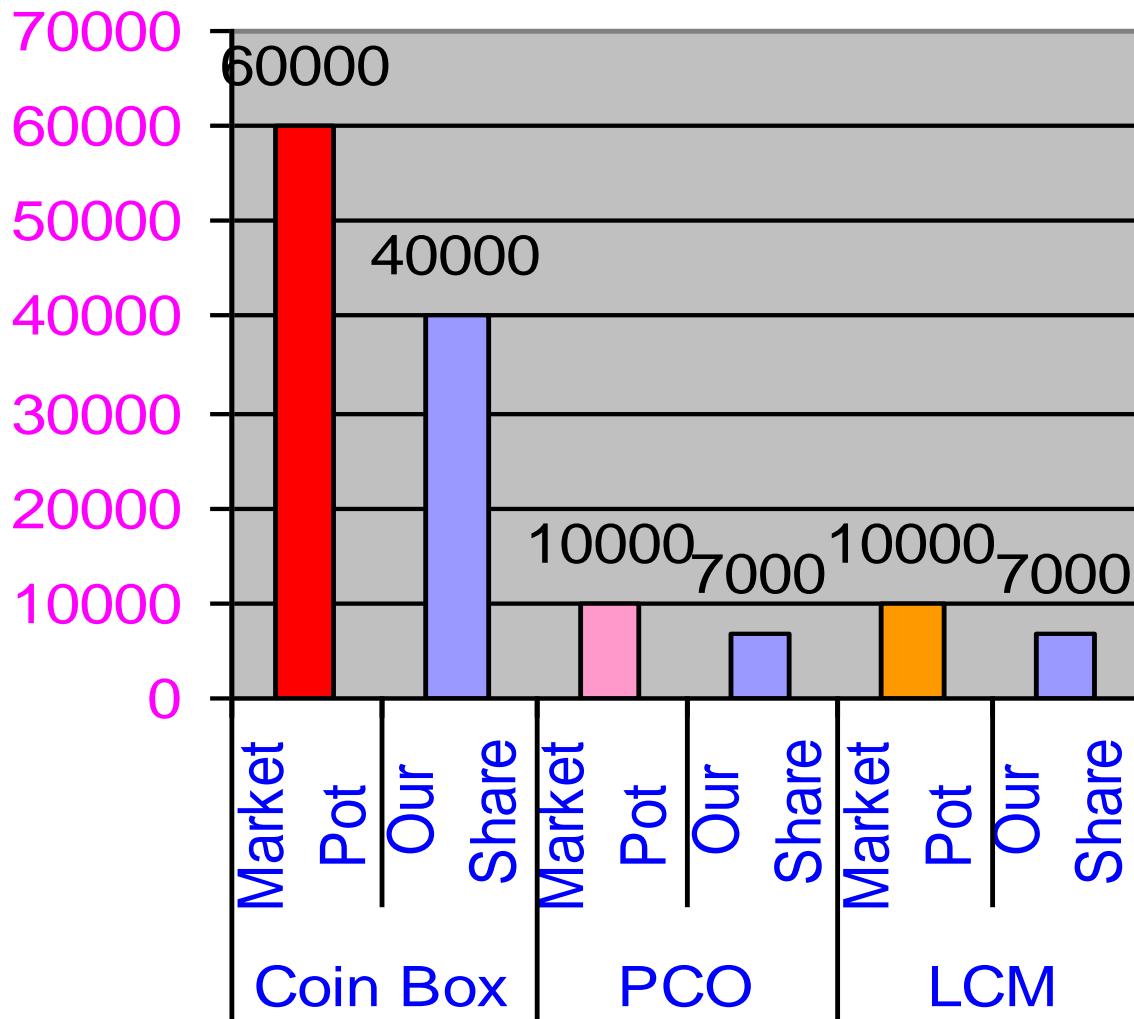
Metasun

Atlanta Systems (P) Ltd.,

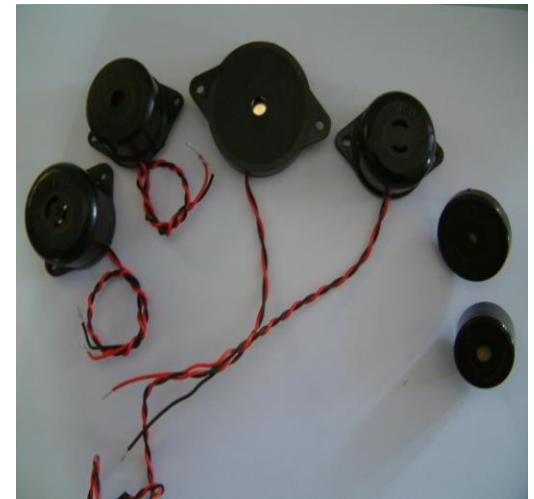
Twin Data Systems (P) Ltd.,

Telefix Aurungabad.

# Our Market Share in Telecoms



- Coin Box Market Pot
- Coin Box Our Share
- PCO Market Pot
- PCO Our Share
- LCM Market Pot
- LCM Our Share





# Our Market Share in Telecoms (Power Plant)



SMPS

Magnetics  
Chokes

Line Filters

Having 70% Market Share with Hyderabad  
Customers in all areas



# SMPS Transformers

Having 40% Market Share in Adaptors & Chargers

Having 90% Marketing Share in Wireless 13.8  
V/10Amps for 2 Way Trunks





# Magnetics for Electronic Ballast (Choke & Transformer)



Having 50% Marketing Share of 90% (in AP)

# Enquiry Strike Rate for Our Product Range

S M P S (Telecoms)	: 90%
Adaptor Manufacturers	: 80%
Telecom Sector	: 70%
Electronic Ballast	: 60%
Govt. Enterprises	: 20%
Export	: 14%
Others	: 14%



Let Shake Hands for a Long Term Relation

